



Opening energy access to all

What we do?

We match Sellers who make electricity
with Buyers who use it



- **\$20B** electricity market (size of Spain)
- **Rolling blackouts** since 2007
- **National utility** is no longer reliable
- **Liberalisation** started in 2021
- 9 coal power stations to **close by 2035**
- Shift to renewable energy **is cost-driven** , not environmental-driven

Status in South Africa

What is Wheeling?

- **Buy electricity** from a renewable power plant
- The power travels through the **existing grid**
- **Pay the power plant** for the energy and a small fee to use the grid

Without wheeling there is no access to buyers, and without access to buyers **private capital cannot fund clean energy projects** .

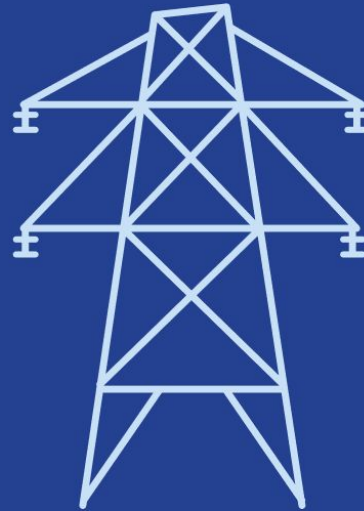
What is Wheeling?

The power travels through the existing Eskom or Municipal grid

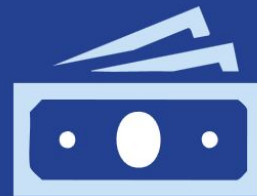
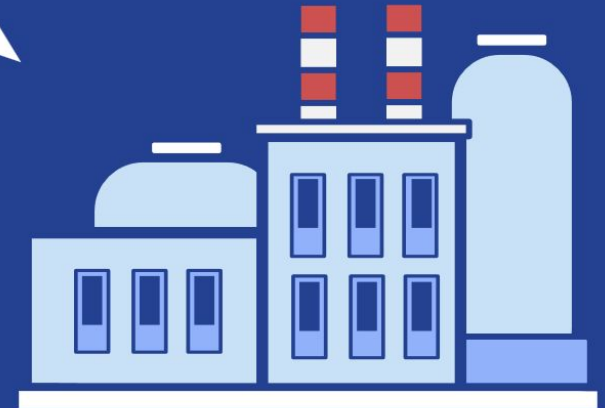
You get **cheaper, cleaner electricity**



You buy electricity from a renewable power plant (solar or wind)



You pay the power plant for energy *plus* a small fee to use the grid





In Cape Town you can have
several energy contracts

Location does not matter



When there is no wind or sun,
you buy energy from Eskom.



When the sun shines in De Aar,
you buy energy from solar plants.



When the wind blows in Port Elizabeth,
you buy energy from wind farms.



Our Journey

2021

Built software to manage and reconcile energy transactions

2022

Sales tools for power producers and traders to sell energy

2025

Launched tools for businesses to buy energy



Municipalities

Challenge:

They need tools for wheeling but often cannot afford or manage them.

Sellers

Challenge:

They need systems to sell energy and handle complex reconciliations.

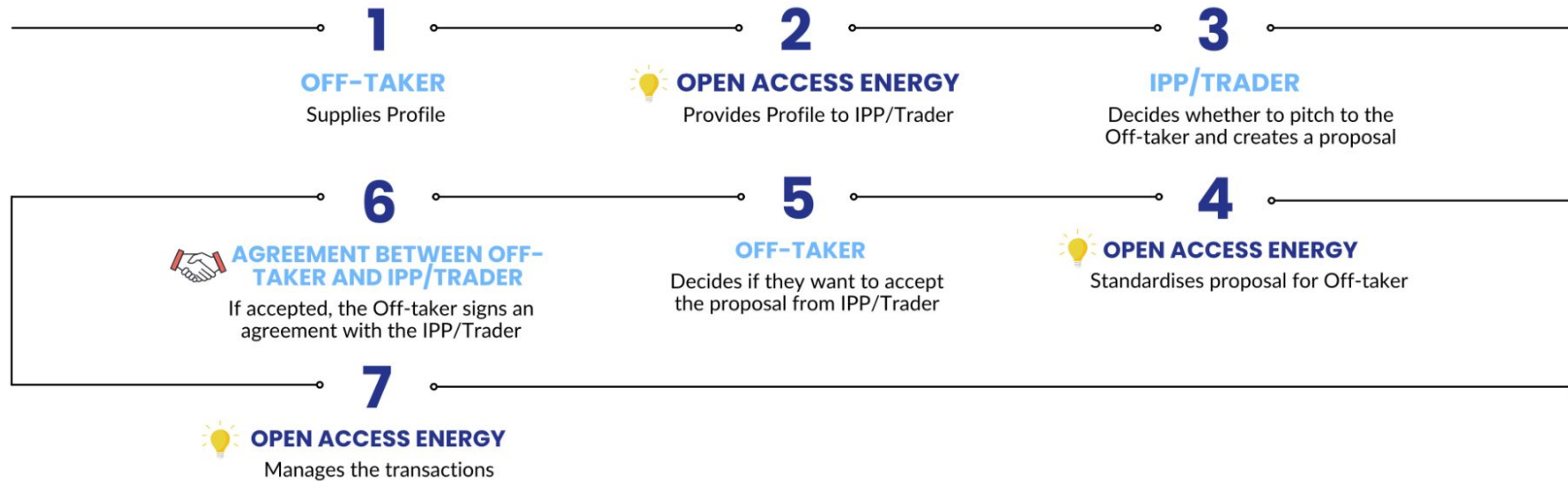
Buyers

Challenge:

They need help to compare offers and know which are legitimate.

Open Access Energy turns renewable energy savings into trusted solutions for municipalities, sellers, and buyers.

Buyers programme



KEY BENEFITS OF DEMAND MATCHING PROGRAM

For Off-taker

- ✓ Simplified Procurement
- ✓ Transparent Options
- ✓ Standardised Proposals

For IPP/Trader

- ✓ Access to Demand Profiles
- ✓ Reduced Acquisition Costs
- ✓ Transaction Management

SERVICES BY OPEN ACCESS ENERGY

For Off-taker

- ✓ **Energy Management:** Live meter data and dashboards
- ✓ **Dynamic Allocation** of Supply to Customers

For IPP/Trader

- ✓ **Proposals:** Automated structuring of offers
- ✓ **Transaction Platform:** Tracking, reconciliation and settlement of energy transactions



JOIN US

In Unlocking Africa's Energy Future